



# Consulting Case Study

**Eliminated** imminent subby walk-off risk

## At-risk subbie made highest profit yet

### Situation:

**Off schedule and inconsistent material supply**

A large 500 room hotel mixed use development was 1 month behind schedule and subcontractors were threatening to walk off site due to material supply interrupting efficiencies and creating solvency risk.

### Solution:

**Identify, prioritise and execute most valuable solutions**

LinkNBuild's diagnostic process highlighted and ranked the most valuable opportunities. Armed with clear focus we then implemented these solutions. Some included LinkNBuild's crane and subcontractor planning products, but others focused on coaching exercises for planners, supervisors and operators (ie meeting effectiveness and efficiency).

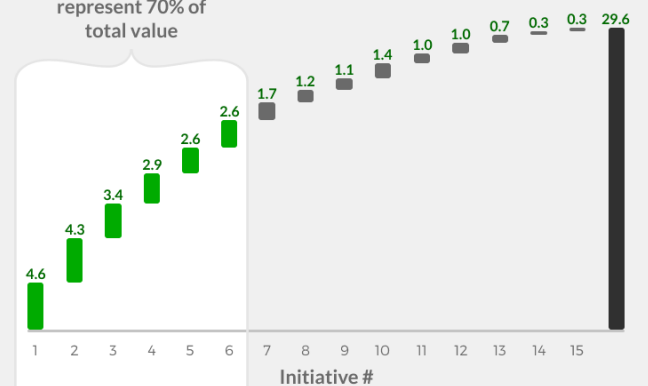
### Results:

**All smiles - company, client, subcontractors, employees**

One of the potentially insolvent subbies was able to purchase a new vehicle due to the project profits (first time ever) and the rest of the project was completed on time, within budget and without the end-of-project stress and overtime that typically occurs.

#### Initiative list by value

Top 6 initiatives represent 70% of total value



**50+ subcontractors aligned and communicating**



Our seasoned consultants have created USD103m value each (avg) for clients. We identify the most valuable solutions, implement them and ruthlessly ensure the value is realised.  
Let us create value for you!